## Information about buying a used boat in England.

To buy a boat in England is less complicated as you think.

First of all, the boat does not have to be taxed or custom cleared again, if the boat was already taxed in an EU country (England is EU member). There are no borders, no customs offices where the boat must be registered in any EU country. England has the best documentary on the payment of the tax, CE certificate, manufacturer's certificate, proof of ownership, etc.

A conversion to CE - norm and 220 V shore connection is not required in any EU country. Only the 220 V sockets have to be changed in different EU - countries, or spacers have to be used.

## Below an explanation of how the settlement can be made.

**A.** If you have found an interesting boat with us (often we can even offer several boats of the same type), we would send you the exact address with contact person and phone number, and you could even drive or fly there yourself and view the boat!

**B.** If you wish, we can also pick you up from the airport and take you to the boat.

Then you will have to take over costs for our flight, car rental, fuel, etc. from € 500 per day, but will be reimbursed again by the purchase of a boat.

C. If it is your wish, that we should take over the entire process, then please see below.

Airfare from various airports in Germany to London and back are usually the 100.00 to 150.00 EUR per person. A visit of 1-2 boats can be completed within one day, if the boat is not too far from the airport.

After visiting the boat, you can decide to make an offer, and to confirm this with 10% deposit and purchase agreement. You can choose between a test drive or have a survey report carried out. Costs for the survey report app. 600 to 800.00 GBP.

If you are not interested to have a survey report carried out, we can check the entire technique during the test drive and measure humidity in the GRP laminate (osmosis test).

## Our 43 years of experience with GRP boats will be very useful.

This way you will only have to pay for the lifting of the boat, app. 150 to 250 GBP, depending on the size of the boat.

We can also provide your boat with a 1 year motor protection insurance, for the cost of 1.000 to  $1.800 \in$ , depending on the size of the engines.

If a technical problem occurs doing the test drive, or is found by a survey report, you can withdraw from the contract and receive the full deposit back. But you also have the option to continue for the boat, if the seller takes care of the cost for the repair.

A transfer of the boat to any destination can be carried out by yourself or with the help of a professional skipper, which will cost app  $250 \in$  a day, plus return ticket.

The second option would be a transport by truck, and we can get you a professional yacht transport and supervise the loading in England.

Whole process, as required above under C.

Find the boats, creating images, driving, monitoring and supervision during the viewing in England, creating a translation of the English Sales Contract, checking the boat on a sea trial, providing a take over protocol, osmosis check, organization and monitoring of land - sea - or road transport.

We obtain our commission of 50% from the seller in the UK and 50% from the buyer.

The commission, depending on the size and price of the boat, see our price list.

Most of the time the prices are 5 to 10 % negotiable.